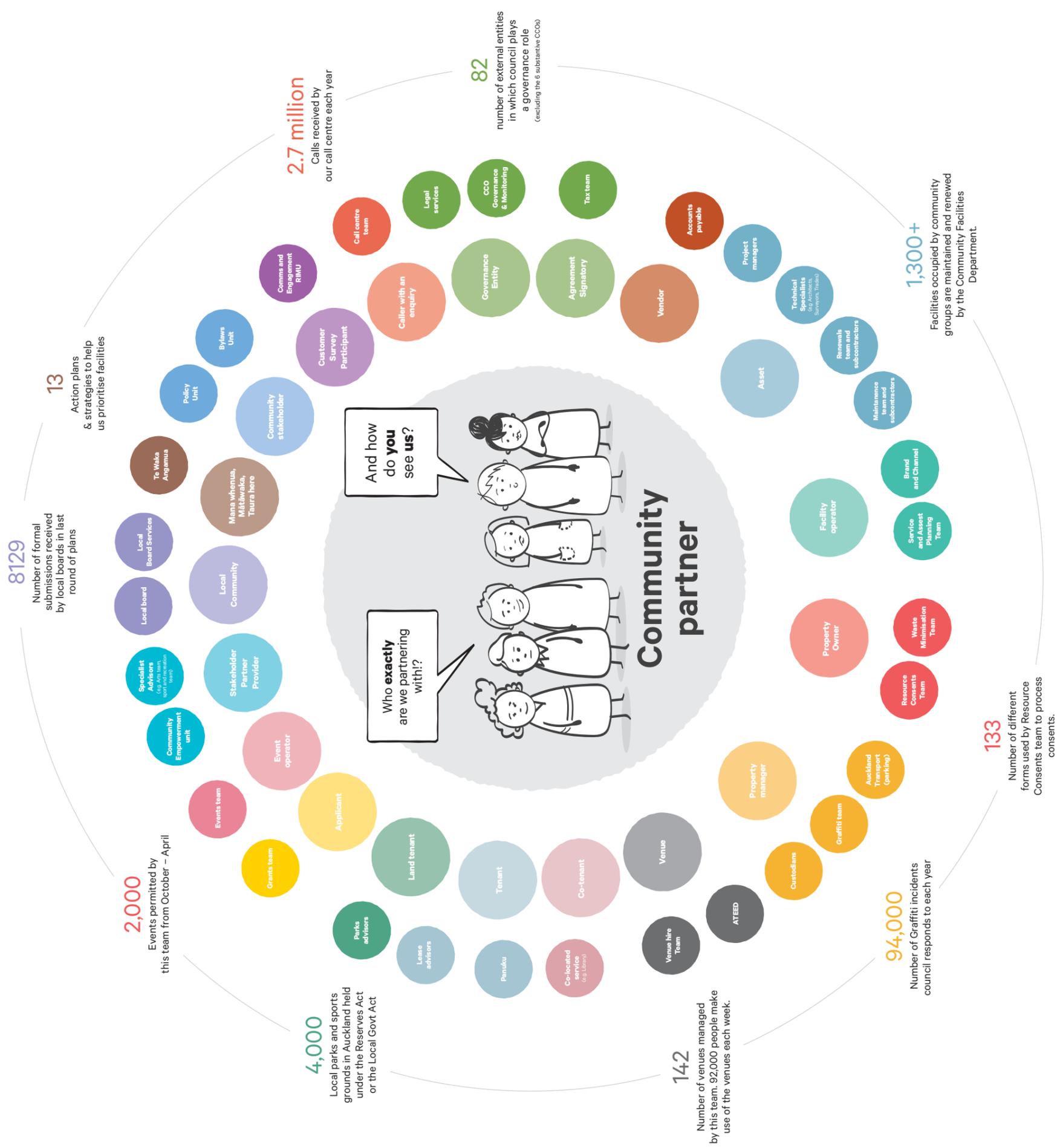




# What does it mean to partner with Auckland Council?



A 'partnership' suggests a close working relationship between two organisations, with one or two key staff taking the lead on each side. But what does 'partnership' really look like, when one of those organisations has five divisions, dozens of departments, hundreds of units and teams and thousands of highly specialised staff?

Facility partnerships with Auckland Council may be negotiated by one or two key staff at the beginning. But we found our partners will need to interact with anywhere from 10 to 30 council teams at various points of their relationship, or to get help with different things. These teams are represented by the middle ring in this graphic.

In addition, many of these teams won't even be aware that the organisation is a 'partner', or be able to access important information about the partnership held by other parts of council. This can be a challenging and inefficient way to work. We also found that different business areas will perceive a partner differently, depending on their own particular role and responsibilities. This is illustrated in the inner ring of the graphic.

We've listed some numbers in the outermost ring that give a sense of the volume of work delivered by different business areas. For most, supporting facility partnerships is a tiny fraction of what they do.