



12 December 2017

Rod Marler
Director Design and Place
Panuku Development Auckland
By email: rod.marler@panuku.co.nz

Dear Rod,

Re Americas Cup 36 - 2021

Thanks for taking the time on the 30th of November to brief us on the options surrounding the bases for Americas Cup 36.

SeaLink considers this to be an exciting event with the resulting economic, nationalistic and global publicity benefits for New Zealand.

As a maritime operator SeaLink is 100% behind this initiative.

As you know we are a lease holder on North Wharf in the Wynyard Quarter where the proposed new bases would be. We understand the expediency with which the decision making must take place and the intention to get resource consents lodged in January 2018.

Whilst we do not want to prejudice our position to continue operating our commercial operation in the immediate area we support your proposition for a relocation to a site within the general existing maritime precinct. Based on our discussions we feel confident that a compromise that may even improve our existing operational capability may be reached.

We look forward to working with your team to ensure a smooth operating transition once the final decision has been made.

Regards,

A handwritten signature in blue ink, appearing to read "mgibson", written over a faint circular stamp.

Mark Gibson
Chief Executive