Komiti Mahi Āta Torotoro Rawa / Strategic Procurement Committee

OPEN MINUTE ITEM ATTACHMENTS

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Note: The attachments contained within this document are for consideration and should not be construed as Council policy unless and until adopted. Should Councillors require further information relating to any reports, please contact the relevant manager, Chairperson or Deputy Chairperson.
Software Category Strategy – FY18

Stephen Horsley

June 2018
Category Purpose

The Software Category Strategy has a number of facets

• What does the software do?
• What type of company are we purchasing from?
• What are the market dynamics of that particular situation, and what are the specific risks and opportunities?
• Given this, what is the best commercial strategy to get the best value from the supplier?
Sub Categories

The Software Category consists of the following sub-categories:

- Operations and Service Management Software
  - Back end IT Software
- Information and Development software
  - Mapping, E Commerce, Website and Information
- Desktop and Office Productivity Software
  - Software used by staff on their laptop
- Enterprise Packaged Software
  - Rates, Consents, Payroll, HR (SAP)
- Line of Business Packaged Software
  - Specific Applications used by parts of the business - Leisure, Time Sheeting,
Global Strategic Software Suppliers (SAP, ESRI, Microsoft, Service Now)

- These are ‘systems of record’, where Council has put in place significant investment
- Much of the focus in this area is on realizing further value from this investment
Large Indirect Suppliers (Cisco, BlueCoat, Vmware)

Set up procurement process to target each area of margin in a sequenced manner, to ensure maximum commercial leverage.
Small Software Publishers

- Used where there is a specific need that cannot be fulfilled through one of our main suppliers
- Much of the focus is on managing the risks associated with smaller companies
- Key issues are:
  - Project Management
  - Depth of Organisation
  - Culture
Operational Focuses

- Software is a complex category to procure
- The procurement process should allow IT staff and customers to ‘deep dive’ into the software’s capabilities, ability to integrate into our existing platforms and implementation approach
- Speed to market is important to both our staff and ratepayers
- ICT and Procurement are introducing new techniques and toolkits to allow a ‘deep but fast’ procurement approach, which will lower average procurement time from 3 to 2 months.
Building Consents Processing - regional overflow services

Procurement Building Consents

11 June 2018
Building Consent Services

- Building consent services are provided through a combination of:
  - in-house delivery
  - an overflow delivery model
  - a legacy out-sourced provider model (exclusively in Manukau)
  - Agency provider in the Central Region

- Current contracts expire on 30 June 2018
Regional overflow delivery model

- Preferred model
- Uses third party suppliers
  - to process consents and inspect buildings
  - covers shortfalls in internal capacity
  - Third party suppliers act as Agents of Auckland Council.
- Provides flexibility during seasonal peaks and troughs
- Achieves efficiencies and ensures quality by using BCA accredited suppliers
- Details will be discussed in the public excluded part of the meeting.