



Six-monthly report to Albert-Eden Local Board

1 January – 30 June 2018



1.0 Introduction

This report provides the Albert-Eden Local Board with highlights of ATEED's activities in the Albert-Eden Local Board area for the six months 1 January to 30 June 2018.

This report should be read in conjunction with ATEED's Quarter 3 report to Auckland Council (available at www.aucklandnz.com) and the forthcoming Quarter 4 report to the Auckland Council CCO Finance and Performance Committee (available September 2018). Although these reports focus primarily on the breadth of ATEED's work at a regional level, much of the work highlighted has significant local impact.

ATEED's Strategic Framework

ATEED's Strategic Framework (Figure 1 below), clearly articulates ATEED's role in enabling Auckland to be a world-class city where talent wants to live, by focussing on five key priorities:

1. Grow the visitor economy
2. Build a culture of innovation and entrepreneurship
3. Attract business and investment
4. Grow and attract skilled talent
5. Build Auckland's global identity.

Through these objectives, we can connect Auckland-wide strategies (the Auckland Plan and Economic Development Strategy) and ATEED's ongoing strategic interventions, growth programmes and projects. The framework below provides the organisation with focus on those areas of our role that will make a difference to Auckland, both regionally and locally. The key strategic objectives are supported by more detailed action plans, investment proposals and delivery partnerships.



Figure 1 – ATEED's Strategic Framework (2017-20)

ATEED works with local boards, Council and CCOs to support decision-making on local economic growth, and facilitates or co-ordinates the delivery of local economic development activity. ATEED ensures that the regional activities that ATEED leads or delivers are fully leveraged to support local economic growth and employment. This includes ATEED's support for sub-regional tourism promotion activity and sponsorship, facilitation or delivery of a range of events that, although regional in their reach, have an impact at a local level.

In addition, ATEED's dedicated Local Economic Development (LED) team works with local boards who allocate locally-driven initiatives (LDI) budget to economic development activities. The LED team delivers a range of services¹ such as the development of proposals, including feasibility studies that enable local boards to directly fund or otherwise advocate for the implementation of local initiatives.

ATEED delivers its services at the local level through business hubs based in the north, west and south of the region, as well as its central office at 139 Quay Street.

The primary point of contact for the Albert-Eden Local Board is Paul Robinson, Local Economic Growth Manager (paul.robinson@aucklandnz.com).

Additional information about ATEED's role and activities can be found at www.aucklandnz.com/ateed

¹ This activity is subject to local boards prioritising local economic development, and subsequently allocating funding to local economic development through their local board agreements.

2.0 Albert-Eden Local Board priority economic growth initiatives

The Local Economic Development team at ATEED is responsible for managing the delivery of the Local Board's locally-driven initiatives' budget allocation. This includes the following projects that are reported via the quarterly Local Board work programme².

Albert-Eden Business Award

The nominations for the award closed in March, with 370 nominations received from 240 individual businesses. There were 56 finalists selected across the different categories. Public voting started in April via the Business Awards website, Facebook page and the Albert-Eden Local Board Facebook page. The awards dinner was held at Eden Park on 22 May 2018, with Body FX winning the supreme award. The awards dinner attendees provided positive feedback on the prize-giving dinner and the awards programme.

Marketview Retail Spend Monitor

During the period, the Kingsland Business Association, Point Chevalier Business Association, and Green Woods Corner Business Association were invited to further training sessions with Marketview. The 2017/18 year-end reports were provided to the business associations in July 2018.

Community Connect Project

This project was undertaken in partnership with the Arts and Community Empowerment Department of Auckland Council. The funds allocated for this item went towards supporting the development of migrant business e-learning modules targeting Mandarin-speaking businesses. The first modules were produced during Q4.

2.1 ATEED engagement with Albert-Eden Local Board

During the period, ATEED provided a range of advice and information to local boards covering local economic development and tourism initiatives to support their preparations and planning for the Long Term Plan. Councillors have been working through the Long Term Plan, particularly gaining agreement on key items that will be included in the public consultation. ATEED also introduced the Destination Strategy to Councillors at an Environment and Community Committee.

3.0 Build a culture of innovation and entrepreneurship

3.1 Supporting business growth

ATEED's Business and Enterprise team members are based in local business hubs in Henderson, Takapuna, Manukau and the CBD. Their role is to support the growth of Auckland's key internationally competitive sectors and support the innovation ecosystem, by assisting small-to-medium companies to grow and innovate.

A key programme in achieving this is central government's Regional Business Partnership Network (RBPN). This is delivered by ATEED's nine Business and Innovation Advisors (BIA), whose role is to connect local businesses to resources, experts and services in innovation, R&D, business growth and management.

² Generated by Local Board Services

ATEED's BIAs engage 1:1 with businesses through a discovery meeting to understand their challenges, gather key data, and provide connections / recommendations via an action plan.

Where businesses qualify (meet the programme criteria and/or align to ATEED's purpose as defined in the SOI) the advisors facilitate government support to qualifying businesses, in the form of:

1. Callaghan Innovation R&D grants (including Getting Started, project and student grants (<https://www.callaghaninnovation.govt.nz/grants>))
2. Callaghan Innovation subsidised programmes (<https://www.callaghaninnovation.govt.nz/innovation-skills>)
3. RBPN business capability voucher (NZTE), where the business owner may be issued co-funding up to \$5,000 per annum for business training via registered service providers. Voucher co-funding is prioritised to businesses accessing this service for the first time.
4. NZTE services such as Export Essentials (<https://workshop.exportessentials.nz/register/>)

During the reporting period, ATEED Business and Innovation Advisors met with 45 businesses in the Albert-Eden Local Board area, 13 for innovation advice and services and 35 for business growth and capability advice and services, (eight were returning clients) with three businesses seeing advisors for both. From these engagements:

- Two businesses received Callaghan Innovation R&D grants
- Seven connections were made to Callaghan Innovation services and programmes
- Twenty-two RBPN vouchers were issued to assist with business capability training
- Fifteen connections were made to NZTE services and programmes
- Six businesses connections were made to NZ Business Mentors
- Twenty-one connections were made to ATEED staff and programmes
- One hundred and sixty connections were made to other businesses or programmes.

3.2 Other support for new businesses

During the period, ATEED also ran a number of workshops and events aimed at establishing or growing a new business and the capability within it. Eleven people from the Albert-Eden Local Board area attended an event below:

- Starting off Right workshop - 3
- Business clinic - 8.

ATEED also supports and runs business and networking events to support and grow businesses. During the period 1 January to 30 June, approximately 675 attendees from across the Auckland region attended networking events.

4.0 Attract business and investment

Filming activity within the Albert-Eden Local Board area

ATEED's Screen Auckland team provides film facilitation services as part of ATEED's support for the screen and digital sector of Auckland's economy. Screen Auckland facilitates, processes and issues film permits for filming activity in public open space. This activity supports local businesses and employment, as well as providing a revenue stream to local boards for the use of local parks.

Auckland's screen production sector became a billion-dollar industry for the first time in 2017, according to [Statistics New Zealand's latest annual industry economic data](#) which shows it earned more than \$1.1 billion in gross revenue. The numbers reflect Auckland's burgeoning international reputation as a feature

film destination, with a 37 per cent increase on the already strong gross revenue contribution from feature film production/post-production – to nearly \$490 million.

Auckland also cemented its status in 2017 as the country's dominant location for television production, with \$420m (or 90 per cent) of the national gross revenue from television commercial production/post-production earned in the region. Auckland earned \$121m (or 84 per cent) of the country's television series production/post-production gross revenue.

Between 1 January and 30 June, a total of 298 film permits³ were issued in the Auckland region, 19 of these permits were issued in the Albert-Eden Local Board area. Brokenwood, Fresh Eggs and The Bad seed are three drama projects alone that represent 760 jobs in the television and support sector. During the same period the previous year, 301 film permits were issued in the Auckland region.

Fresh Eggs

A dark comedy for prime time on TVNZ 2 was penned by Nick Ward (Stickmen) and Kim Harrop (Go Girls). Permit locations took place in the **Albert-Eden**, Franklin, Henderson-Massey, Ōrākei, and Waitākere Ranges local board areas.

5.0 Grow and retain skilled talent

5.1 Growing youth entrepreneurship

On 1 January 2018, the Auckland Chamber of Commerce became the new delivery partner for the Lion Foundation Young Enterprise Scheme (YES). ATEED maintains a strategic role.

ATEED has delivered YES across Auckland on behalf of the Young Enterprise Trust. The scheme encourages year 12 and 13 students to embrace innovation and business by forming a legal company to produce and sell real-life goods and services.

There are 56 schools participating in the Auckland YES programme for 2018, representing 1,343 students completing the programme. Auckland Grammar, Dilworth School, Diocesan School for Girls, Epsom Girls Grammar School, Mt Albert Grammar School, and St Cuthbert's College (Epsom) are the schools in the Albert-Eden Local Board area participating in the YES programme.

The iDEAStarter youth entrepreneurship competition closed on 18 June, attracting 145 entries. Two winners were announced at the finalist event held at AUT on 6 July - Ski Sock (15-19-year category) and MapMyCrop (19-24-year category), each receiving up to \$10,000 in business start-up support.

Youth Connections

JobFest was held at the ASB Showgrounds on 24 May, in association with Careers Expo. About 2,500 youth attended, including more than 600 NEET (not in employment, education or training) youth. About 25 job offers were made on the day, 88 youth were employed as at 30 June, and further employment offers are pending.

Employment pathways

As at 30 June, the CBD Jobs and Skills Hub had supported 221 people into employment (12-month target was 200 by March 2018). Of those employed, 38 per cent were Māori – against a target of 40 per cent. More than 795 training outcomes were also facilitated, with 79 per cent of placements remaining in work and not claiming a Work and Income benefit. Since the hub opened in March 2017, only 17 per

³ A film permit may be issued for filming at multiple locations.

cent of people assisted have returned to a benefit, compared to about 60 per cent of typical Work and Income clients.

ATEED's role in future Auckland-wide hub activity is being considered as the network of hubs is expected to grow. ATEED leadership at the CBD hub has been retained and the current hub lease is expected to be held until early 2019. The City Rail Link, Pānuku and the Ministry of Education have all signalled an interest in joining the memorandum of understanding governing the CBD hub.

Advice was provided to the establishment group for a north hub based in the Kaipātiki Local Board area, with Pānuku and Homes, Land, Community – a wholly-owned subsidiary of Housing New Zealand Corporation. Scoping is also underway of west and Manukau hubs. The Ministry of Business, Innovation and Employment has commissioned a hub system review for Auckland, following the Minister's decisions on programme and budget in July 2018. Government officials are preparing advice to ministers on scaling up and extending jobs and skills hubs nationally.

6.0 Delivering on the *Destination AKL 2025* strategy

The *Destination AKL 2025* strategy was launched on 11 May 2018. The strategy encourages sustainable growth of one of Auckland's and New Zealand's most important industries – the visitor sector. While Auckland has been successfully marketed as a destination for some time, *Destination AKL 2025* has a greater emphasis on 'destination management' – or ensuring future growth in visitor numbers is sustainably managed and of benefit to Auckland, rather than simply attracting greater numbers of visitors. The strategy will be supported by individual plans for each of the Destination business units, namely, Tourism, Major Events, Study Auckland and the Auckland Convention Bureau.

6.1 Tourism

As the Tourism sector grows and develops, there is a need to target higher-value visitor segments, market Auckland as a year-round visitor destination, and facilitate the development of new tourism experiences. ATEED's Tourism team carries out activity to market Auckland as one of the world's most desirable destinations to visit, and to develop world-class visitor experiences using our resources innovatively and sustainably for future visitors and Aucklanders alike.

6.2 Major Events

ATEED invests in a portfolio of major events on behalf of Auckland Council in order to:

- Expand Auckland's economy
- Increase visitor nights, enhance Auckland's liveability
- Increase Auckland's international profile.

ATEED's role in major events differs for each event, however can include attraction, delivery, facilitation and business leverage activities.

Delivered, sponsored and facilitated events

During the period, ATEED delivered three events, the Tāmaki Herenga Waka Festival, Auckland Lantern Festival and Pasifika Festival.

The Tāmaki Herenga Waka Festival was held from 27 – 29 January 2018 at the Viaduct Events Centre and Viaduct Harbour. There was a total attendance of 31,135, with a unique attendance of 24,321. Results from the customer survey showed that an overall customer satisfaction of 90 per cent was achieved, and 93 per cent agreed that events like the the Tāmaki Herenga Waka Festival make Auckland a more enjoyable place to live.

The Auckland Lantern Festival was held from 1 – 4 March 2018 at the Auckland Domain. There was a total attendance of 189,480, with a unique attendance of 165,176. Results from the customer survey showed that an overall customer satisfaction of 80 per cent was achieved, and 91 per cent agreed that events like the Auckland Lantern Festival make Auckland a more enjoyable place to live.

The Pasifika Festival was held from 24 – 25 March 2018 at Western Springs Park. There was a total attendance of 46,380 (down by 20 per cent due to poor weather), with a unique attendance of 41,220. Results from the customer survey showed an overall customer satisfaction of 77 per cent, and 92 per cent agreed that events like the Pasifika Festival make Auckland a more enjoyable place to live.

Residents in the Albert-Eden Local Board area were also able to enjoy events sponsored by ATEED, including the ASB Classic, Auckland Pride Parade, Splore Music and Arts Festival, Volvo Ocean Race Auckland Stopover, New Zealand Comedy Festival, Auckland Writers Festival and the Auckland Art Fair.

A full schedule of major events is available on ATEED's website, aucklandnz.com