

# Facility Partnerships Policy

## High level summary of key proposed policy positions

<p><i>A focus on shared outcomes</i></p>	<p>When selecting, managing and evaluating partnerships, we will prioritise the outcomes delivered (i.e. community benefits), not just the outputs (e.g. a new building).</p> <p>We will partner based on aligned values and a shared vision.</p> <p>We will only enter facility partnerships to develop an asset where an asset-based solution is essential to delivering the outcomes.</p>
<p><i>Recognise, value and honour Te Ao Māori</i></p>	<p>We will enter facility partnerships with Māori that align with Treaty Principles and provide for tino rangatiratanga.</p> <p>We will acknowledge the special significance and role of marae.</p>
<p><i>Multiple models, fit-for-purpose arrangements</i></p>	<p>We will provide clear pathways for a variety of partners, facility types, partnership structures and investment mechanisms.</p> <p>We will ensure our processes and requirements take account of each individual partnership's scale, complexity, risk and the partners' capability.</p>
<p><i>Proactive and Responsive partnership tracks</i></p>	<p>'Proactive' partnerships: Council will seek partnerships through an open tendering process to address network gaps.</p> <p>'Responsive' partnerships: Council will also consider partner-initiated funding requests at set times to feed into the Annual Plan.</p>
<p><i>Investment principles to shape eligibility and priorities</i></p>	<p>We will take a principled approach to facility partnership investment decisions, and invest strategically, equitably, wisely and sustainably.</p> <p>We will invest in existing spaces in preference to building new facilities.</p> <p>We will support businesses / commercial activities playing a role in enabling viable facility partnerships in certain circumstances.</p>
<p><i>Valuing (and costing) in-kind support</i></p>	<p>We will estimate the value of 'in-kind' investment on both sides (e.g. use of council land, volunteer effort) to support better assessment of costs and benefits.</p> <p>Access to council expertise can be critical to our partners' success. Where necessary we will build capability support into business cases.</p>
<p><i>Greater focus on the partnership relationship</i></p>	<p>We will resource quality relationships over time, acknowledging these are foundational for successful partnerships.</p> <p>We will allocate a lead relationship broker to every partnership to ensure joined-up support and a better partnering experience.</p>
<p><i>Acknowledge the complexity of developing and managing assets</i></p>	<p>We will ensure community partners are well-equipped and/or supported to design, build, operate and maintain quality facility assets.</p> <p>We will ask better questions and involve subject matter experts earlier to support decision-making and reduce wasted effort on both sides.</p>