

11th April 2019



RFP - z3581a

P.O. Box 62 538,
Greenlane, Auckland

0800 166 722
sales@shadesystems.co.nz
www.shadesystems.co.nz

cover for generations

Auckland Council.

Proposed Shade Structure for Shepherds Park Playground

Key Contacts:

Tyron Barker
Sales Consultant | +64 021 706 035 | tyron@shadesystems.co.nz

Matthew Boakes
Sales Manager | +64 21 224 1080 | matt@shadesystems.co.nz

Site Photo:



Reference: z3581a

11th April 2019

Auckland Council
Level 2, Pacific Building,
50 Centreway Rd.
Orewa

Attention: Sarah Jones
Email: sarah.jones2@aucklandcouncil.govt.nz
Phone: 021 821 069

Proposed Shade Structure for Shepherds Park Playground

Dear Sarah,

Thank you for the opportunity to provide you with a quotation to supply and install new Shade Structures at Shepherds Park Playground. We have been working on the designs and methodology of this project to develop structures that are not only aesthetically pleasing, but built with longevity in mind. We look forward to working with you on the proposal and helping you create a statement for the Council.

Sarah, our goal is to provide you with shade structures that will not only enhance the appearance of these spaces but will also greatly increase your use of the space available by enabling community to use your facilities during **high UV conditions**. If you need to discuss any details of this proposal, please let us know so your account manager can assist you and we can proceed.

Based on the above summary and discussions with yourself previously, we are pleased to present you with our recommendation, which we believe will satisfy your needs and give you a maximum return on your investment.



SHADESYSTEMS

cover for generations

We recommend...

Size: Approx. 300m² of Shade - 8 x Bespoke Shade Sails.
 - Monotec 370 Shade Mesh
 - 18 x Treated Timber Poles
 - Varying leg heights (3.0m - 6.0m)
 - Stainless steel tension hardware
*Note - all sizes to be confirmed by our
structural engineer.*

Design: When you need stylish, affordable and long lasting protection from the weather, there is no need to look any further than Sails by Shade Systems. As they are tensioned fabric membranes, our sails can be twisted, overlapped and angled to create a virtually limitless array of soaring forms. Shade Systems Sail Structures are backed by a **unique 10 year workmanship warranty**.

Finishing: Our timber poles are set in concrete to give maximum stability and pre-cambered for strength and aesthetics. The timber used meets the high-density requirements laid down in NZS 3605:2001, they are also treated to H5 levels to ensure long life.

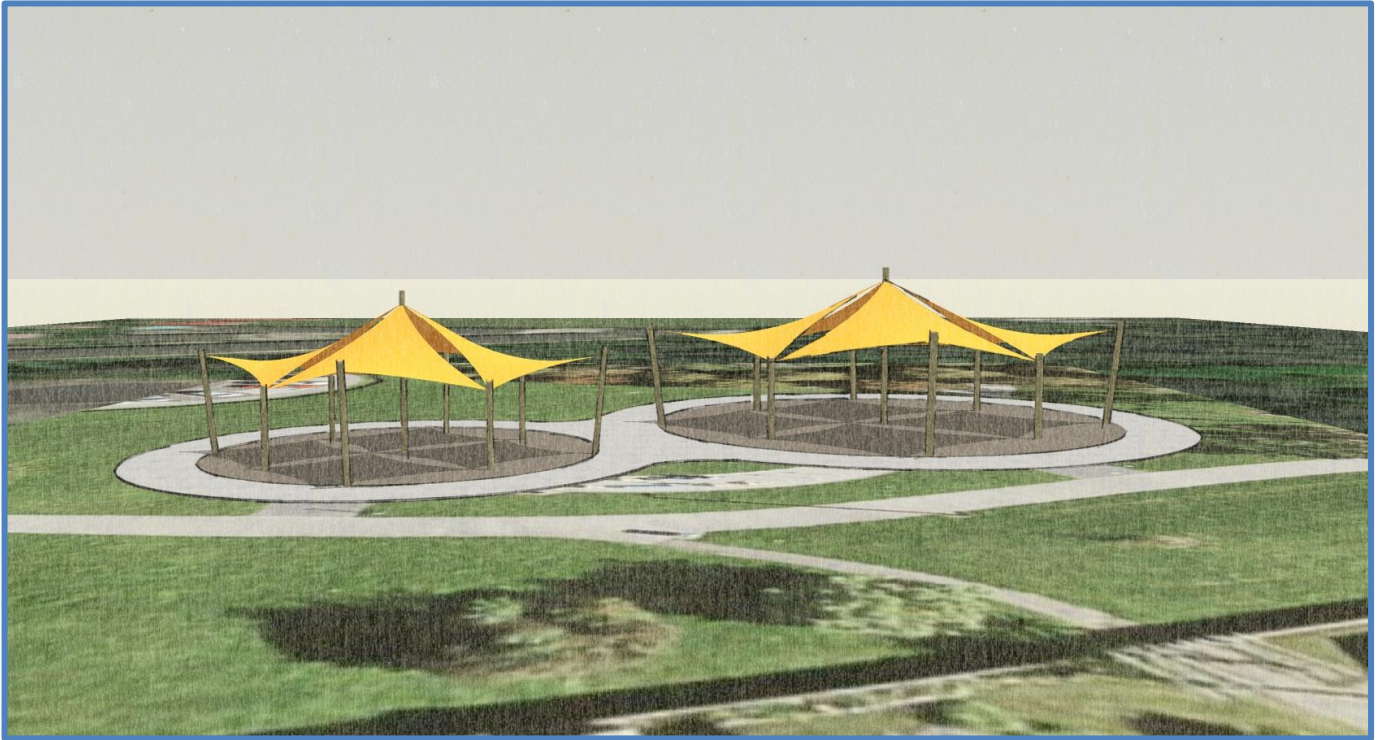
Fabric: The Monotec 370 Shade Fabric is currently the **strongest shade mesh on market!** Manufactured in Australia, this fabric has been specifically developed for ultimate sun protection and longevity. This means your shade structure maintains its usefulness and remains looking great for years longer than those made with other fabrics. Fabric comes in **15 designer colours** and carries a **15-year UV warranty** - *best in the industry*.

Installation: Full installation is included by Shade Systems and appointed sub-contractors. Individual shade sail size is less than 50m², therefore a building consent won't be required from Council.

Your 'turn-key' investment option is...

Option	Structure	Investment
<i>Recommended Option</i>	Full Coverage - 2 Structures	\$43,990.00 + GST

Concepts...



Why companies choose Shade Systems....

"We meet on a regular basis throughout our project and they were always providing updates and work progression. The structure they have built at our school is fantastic and it's a big attraction from our community."

- Ed Roper, Deputy Principal - Buckland's Beach Intermediate

"I think it's fantastic, it offers so many more opportunities for our centre. It looks great, we are loving it."

- Kat West, Executive Member - Pukekohe Netball Centre

"The construction of the structure went very well, and the Shade Systems team have been great to work with from concept through to completion"

- Chris Deere, Chief Executive - Rainbow's End Theme Park Ltd

Where to from here...?

We trust that this proposal meets with your approval, Sarah. Please let us know if you require any further information to assist you in your decision making process. If you have any other items you would like to be included in this proposal, please be free to call us or email and we will be happy to assist.

The foregoing investment plan is valid for 90 days. We look forward to talking to you again shortly and having you onboard as a valued and long term partner. Thank you again for the opportunity to work with you on this proposed project.

Yours faithfully,

TJBarker

Tyron J. Barker
Sales Consultant | *Projects Team*
021 706 035 | tyron@shadesystems.co.nz
Shade Systems | 0800 166 722