

## Summary of CCO third quarter reports (ending 31 March 2018)

### Watercare

#### Highlights

- **Section 17A Reviews:** Watercare, Auckland Council and Auckland Transport have continued to work together to identify programmes of work where Watercare has worked jointly with Council and other CCOs to obtain savings. Watercare also assisted the Value for Money team by providing further information to help finalise the report, including the recommendations.
- **Central Interceptor:** On 8 March Watercare announced the appointment of the four short-listed construction contractors. Watercare is continuing to work with Auckland Council to determine the viability of alternative funding mechanisms for the Central Interceptor.
- **Energy efficiency:** During March, Watercare's Newmarket fleet included a further five fully electric Hyundai Ioniqs, replacing six petrol and hybrid cars. Watercare's Newmarket fleet of pool cars is now 30 per cent fully electric.
- **Utilities Disputes Limited:** Watercare has entered into a partnership with Utilities Disputes Limited (UDL), who provide independent arbitration services.
- **WSAA and Water NZ surveys:** Of the 1,642 Auckland respondents, 88 per cent rated the quality of water they receive as very good or good, compared to 78 per cent for the rest of New Zealand. In the WSAA survey, Watercare ranked in the top five of 38 water companies across Australasia in all of the main categories identified.
- **New website functions:** Watercare launched three new online tools on the Watercare website, part of a series of initiatives by Watercare to be a more enabling and customer focused business.
- **Education:** On World Water Day, 22 March, Watercare launched Sam and Flo's Amazing Watery Adventure, an illustrated storybook written by Watercare's education co-ordinator Sally Smith.
- **Huia water treatment plant open days (1 and 5 March):** Watercare held drop-in sessions at Lopdell House in Titirangi where 140 members of the public came to talk with staff and subject matter experts about plans to replace the aging Huia water treatment plant.

#### Financial

- Year to date revenue was \$11 million favourable to budget primarily due to water and wastewater revenue favourable \$5.9 million with volumes 1.5 per cent higher than budget, infrastructure growth charge revenue unfavourable \$1.8 million, vested asset revenue favourable \$5.7 million, and sundry customer charges favourable \$1.3 million.
- Operating expenses of \$221 million was \$1.4 million favourable to budget. This comprised \$3.5 million favourable for maintenance, asset operating costs, professional services and other overheads, which was partially offset by \$1.4m unfavourable to budget for net labour due to lower capitalisations/recoveries. Interest expense was \$0.7 million unfavourable mainly due to less capitalised interest due to lower budgeted capital expenditure.
- Depreciation and amortisation was \$4.5 million favourable to budget.

- Capital expenditure was under budget by \$28 million (11 per cent) due primarily to unexpected timing and consenting delays, project efficiencies and favourable contract negotiations, purchase deferrals, as well as reprioritisation of some electrical and control system projects. Overall net borrowings were \$41 million below budget, primarily due to lower capital expenditure.
- The latest forecast for 2017/2018 projects revenue \$23 million ahead of budget, with debt \$66 million lower than budget.

\$'m	FY18 Q3 YTD Actual	FY18 Q3 YTD Budget	Variance YTD Favourable/ (unfavourable)
<b>Operational</b>			
Revenue	472	461	11
Expenditure excluding depreciation	221	222	1
Depreciation and amortisation	165	170	5
Capital Expenditure	238	267	29
Net borrowings – AC	1,321	1,385	64
Net borrowings – External	298	275	(23)

#### Performance Measure

- Out of 23 performance measures covered by SOI, two were annual measures. All but three targets were met.

Measures not on target	Reasons & Resolutions
Median response time for attendance for non-urgent callouts: from the time that Watercare receives notification to the time that service personnel reach the site (3.1 days; ≤3 days target).	Following the Network Efficiency Review, the job KPI targets were extended to provide better planning, which leads to reduced cost per job. This has adversely affected performance against the target of less than three days for all non-urgent call outs. This measure was not altered following the review but will be reviewed next year. Customer satisfaction has not been adversely impacted.
Percentage of voluntary leavers relative to number of permanent staff on a 12-month rolling average (13.75%; ≤12% target).	The increasing trend in voluntary staff turnover is not unusual given the time of year and the tight labour market for operational staff.
The average consumption of drinking water per day per resident (gross PCC) on a 12-month rolling average (277; 268 ±2.5% target).	Water use in the first quarter of 2018 continued to be extremely high due to the hot weather. In December 2017, January and March 2018, water use repeatedly surpassed a record breaking 13,000,000 m <sup>3</sup> /month. This usage has combined to raise the rolling 12-month average to 277 litres. The 2018 census results will assist Watercare to provide better data on this score, as it will provide actual "usually resident" population numbers.

## Auckland Transport

### Highlights

- Increase in **public transport patronage** (91.8 million boardings) for the 12 months to March is up 5.5 per cent compared with the same period last year. Overall satisfaction with PT services (91 per cent) for 12 months to March is up 3 per cent compared with the same period last year.
- **Arterial road productivity** continues to exceed the SOI target of 55 per cent, with the 12-month rolling average result in March 2018 reaching 64 per cent.
- Year-to-date travel times on all ten of the **SOI key freight routes** met or exceeded their targets.
- The **AMETI Eastern Busway project** resource consent was approved. This will improve transport choices, reliability, and PT/cycling journey times in the area and to other parts of Auckland.

### Financial

- AT's surplus before tax for the nine months ended 31 March 2018 was \$350 million, \$28.3 million **higher than budget**, mainly due to unbudgeted vested assets revenue of \$69.2 million.
- Deficit from operations excluding funding for capital items was \$229.8 million, \$25.3 million favourable to budget mainly due to \$25.8 million lower depreciation. The full year deficit from operations is expected to be favourable by \$38.9 million due to continuing lower depreciation as a result of the revised useful life of roading assets.
- Capital expenditure excluding vested assets was \$436.3 million, \$65.7 million lower than budget mainly due to delays in land acquisition and lower than budgeted renewal spend. The full year forecast spend is expected to be \$650 million, \$116 million lower than the original budget of \$766 million. The decrease in planned spend is mainly due to the deferral of land purchases for Light Rail, Local Resident Growth Fund and the Drury South project.
- Given the reduced capital spend the full year cash requirement from Auckland Council is likely to be \$122 million under budget.

### Performance Measure

- Out of 36 measures set out in SOI, 12 exceeded, 12 met, eight not met and four are annual measures.

Measures not on target	Reasons & Resolutions
Total rail boardings	20.2 million (12months to Mar2018); 21.06 million target
Customer satisfaction index: <b>Road quality</b> (62%; 70% target) <b>Footpath quality</b> (56%; 65% target)	In March 2018, resident satisfaction with the quality of roads in the Auckland region (62%) and resident satisfaction with quality of footpaths in the Auckland region (56%) were both unchanged compared with last quarter.
Percentage of <b>local board members satisfied</b> with AT engagement (56% Reporting; 42% consultation; 60% target)	AT's elected member relationship unit has a plan to improve the overall quality of reports to local boards which includes receiving monthly feedback and are focused on providing advice to support local boards with their capital funding decisions. Satisfaction with AT's reporting to Local Boards was 56% in the 2017 survey, an increase of 1% on the 2016 result. Satisfaction with AT's consultation with Local Boards was 42% in the 2017 survey, an increase of 2% from 2016.

Change from the previous financial year in the number of <b>fatalities and serious injury crashes</b> on the local road network, expressed as a number (690 – 12mths rolling to Dec2017 total 537 target)	Local road Death and Serious Injuries remain significantly higher than the SOI target, however the last quarter saw an improvement over the same quarter in 2016. A Speed Management Implementation Plan will be delivered in 2018 to change speeds on 10% of the rural and urban network. An Accelerated Safety Engineering Programme has been developed to address a greater number of high-risk locations and mass-action treatments across the urban and rural network.
Percentage of the <b>sealed local road network</b> that is resurfaced (4.7% Year-To-Date; 7.5% target)	Due to the need to prioritise funding to undertake urgent emergency repairs to our asset base including storm event generated renewals and the sea wall, the 2017/18 programme is not forecast to meet this target.
<b>PT farebox</b> recovery (45.2%, 47-50% target)	The slightly lower than target ratio reflects the impact of the strong uptake of the HOP card, the rollout of the New Bus Network and the introduction of Simpler Fares in August 2016, which reduced fares for most users.

### Financial Performance

\$M	Budget to Date	Actual	Full Year Budget	Comment
<b>Operational</b>				
Revenue/External funding	402.4	408.0	539.3	External funding is higher than budget mainly due to additional Transport Agency funding, rental and petrol tax revenue.
AC funding	206.3	206.3	275.2	
Expenditure excluding depreciation, amortisation	597.8	603.9	808.4	
Depreciation and amortisation	266.0	240.2	363.0	The variance is mainly due to revised useful life of roading assets following the June 2017 revaluations.
Gain (loss) on derivatives and disposal of assets	-	(0.6)	-	
Income Tax benefit	-	0.3	-	
<b>Capital</b>				
Expenditure excluding vested assets	502.0	436.3	765.9	The variance is mainly due to delays in property purchases of \$41 million and road renewals of \$18 million.
Vested assets	74.9	144.1	103.0	Roading vested assets received from AC are higher than expected.
AC funding – subsidy	362.5	292.8	591.9	AC's capital funding is lower than budget as a result of lower than budgeted capital expenditure.
External funding	139.5	143.5	174.0	

## Regional Facilities Auckland

### Highlights

- **Auckland Zoo:** Work began on Auckland Zoo's new \$50 million precinct that will transform one-fifth of its public space. The Zoo's annual pass membership has almost doubled due to a successful customer loyalty partnership with Vodafone, with around 20,000 new members.
- **Stadiums:** Foo Fighters and Weezer held a concert to over 35,000 at Mt Smart Stadium. The event had a particularly strong food and beverage outcome for RFA due to the strong double billing. Auckland City Limits was held at Western Springs in March with over 15,000 people attending. The Colour Run was held at QBE Stadium with over 6,000 runners participating.
- **Conventions:** Auckland Conventions staged 94 events across all RFA venues during Q3. The highest number of events were staged at QBE Stadium and Function Centre, followed by ANZ Viaduct Events Centre.
- **Art Gallery:** Since 22 January, international visitors have been charged a \$20 entry fee (\$17 for international students). Children under 12, NZ residents and Gallery members enter free of charge.
- **New Zealand Maritime Museum:** The Museum was integrated into RFA in this quarter. Its Lifelong Learning Team ran an education programme to 'turn the tide on plastics' during the Volvo Ocean Race Auckland Stopover in February and March. Over that period, 1000 students took part in the programme.

### Financial

- RFA finished the third quarter with **net direct expenditure of \$23.1 million, which is \$2.8 million/ 14 per cent unfavourable to budget.**
- **Direct external revenue to date is \$43.7 million, which is \$7.7 million/15 per cent unfavourable to budget** primarily due to zoo revenue below budget from less visitation which impacts associated revenues through food and beverage and retail shop sales, conventions revenue negatively impacted by lower event and commission revenue from the new catering contract, stadiums revenue unfavourable due to fewer concerts than planned, and declining other revenue as a result of a declining corporate sponsorship market.
- **Direct expenditure** is \$68.7 million, which is \$2.8 million/ 4 per cent favourable to budget because of fewer major events, savings in employee costs, reductions in other costs to minimise the impact of a reduction in revenue.
- **Capital expenditure is \$26.6 million, representing 51% of the funding allocated for this period.** The lower than forecast spend is mainly driven by a five-month delay in the delivery of the shared services facility, the refurbishment and the design of the Aotea centre expansion, the Zoo Administration building extension project, South-East Asia Precinct and Darwin's café, and Jamuna/Old Elephant House construction.

### Performance Measures

- Out of 12 measures set out in SOI, seven on target, two not on target but on track for end of the year, and three not on track.

Measures Not Met	Reasons & Resolutions
Number of community event days	The increased volume of commercial activities at Auckland

at stadiums (336 YTD; 645 target)	Stadiums venues resulted in reduced capacity for community events at certain times of the year
Total number of visitors to Auckland Zoo (535,425 YTD; 731,500 target)	Visitor numbers were largely impacted by major construction works underway in the South East Asia precinct (closing a large portion of the zoo) and adverse weather conditions.
Percentage of visitors reporting an enhanced appreciation of wildlife (80% YTD; 80% target)	Adverse weather conditions, exhibit closures due to construction and constraints to running experience products contributed to the low appreciation quotient. The new Bug Lab exhibition which opened mid-December is expected to improve this result in future months.

## UNAUDITED FINANCIAL PERFORMANCE

RFA Consolidated	YTD ACTUAL MAR 2018	YTD BUDGET MAR 2018	VAR \$	VAR %	FULL YEAR ANNUAL PLAN 2018
	\$000s	\$000s	\$000s		\$000s
<b>OPERATIONAL</b>					
Fees and user charges:	38,640	44,632	(5,992)	(13%)	55,001
Auckland Art Gallery	2,053	3,163	(1,110)	(35%)	3,564
Auckland Zoo	9,361	11,097	(1,736)	(16%)	14,580
Auckland Conventions	7,081	7,914	(833)	(11%)	10,830
Auckland Live	10,254	9,382	872	9%	13,658
Auckland Stadiums	9,430	12,606	(3,176)	(25%)	11,875
Corporate Services	372	371	1		494
NZ Maritime Museum	89	99	(10)	(10%)	-
Grants and subsidies	506	476	30	6%	580
Other revenue	4,553	6,312	(1,759)	(28%)	12,247
<b>Direct Revenue</b>	<b>43,699</b>	<b>51,420</b>	<b>(7,721)</b>	<b>(15%)</b>	<b>67,829</b>
Employee benefits [1]	28,519	30,744	2,225	7%	40,826
Grants, contributions and sponsorship	927	948	19	2%	1,259
Other expenditure:	39,306	39,816	512	1%	53,728
Cost of sales	18,754	20,176	1,422	7%	27,119
Facilities management	10,085	9,502	(583)	(6%)	14,092
Marketing	1,371	1,875	504	27%	2,603
Information systems	826	1,187	361	30%	1,583
Travel and entertainment	768	874	106	12%	1,307
Professional services	1,316	1,484	168	11%	1,220
Other	6,186	4,718	(1,468)	(31%)	5,803
<b>Direct expenditure</b>	<b>68,752</b>	<b>71,508</b>	<b>2,756</b>	<b>4%</b>	<b>95,813</b>
<b>Net direct expenditure (income)</b>	<b>25,053</b>	<b>20,088</b>	<b>(4,965)</b>	<b>(25%)</b>	<b>27,985</b>
Funding from Auckland Council	(21,405)	(21,405)	-	-	(27,506)
Revenue from vested assets [2]	(1,747)	-	1,747	-	-
Other non-operating expense (income)	1,153	475	678	(143%)	-
Net finance expense (income)	(419)	(367)	(52)	14%	(478)
Depreciation and amortisation	20,172	21,753	(1,401)	6%	28,763
Net losses (gains) on disposal of assets	363	-	(363)	-	-
Income tax	-	-	-	-	-
<b>Net expenditure (income)</b>	<b>23,171</b>	<b>20,364</b>	<b>(2,807)</b>	<b>(14%)</b>	<b>28,764</b>
<b>CAPITAL EXPENDITURE</b>					
Total capital expenditure	26,563	51,976	25,413	49%	65,453

[1] Actual employee costs include direct payroll costs relating to event delivery. These are budgeted under 'other operating expenses'

[2] Donated artworks received by Auckland Art Gallery. These are not budgeted.

## ATEED

## Highlights

- ATEED Board endorsement of the new **Destination AKL 2025 strategy**, with strong Mayoral and industry support.
- The inaugural meeting of the **APEC21 Auckland Executive Steering Group** and announcement of the preferred location options for the 36th America's Cup.
- **Sale of the Auckland Airport, SKYCITY and Princes Wharf i-SITES** to AIS Tourism Limited with operational transfer, including 12 of 16 staff, effective from 1 May.
- Establishment of a new **Auckland Business Support Forum** with The Auckland Chamber of Commerce, and EMA – including Export New Zealand and The Manufacturers' Network (previously NZMEA) – to improve collaboration among business support providers, and better facilitate connections between Auckland businesses/entrepreneurs and experts.
- Launch of the six-month **The Kitchen Project initiative 'Healthy Families'** with Panuku Development Auckland and the Auckland Council group. The project provides affordable kitchen space and mentoring to budding food and beverage entrepreneurs and companies.
- \$50,000 of **Ministry of Youth Development funding** secured for the DIGMYIDEA Māori Innovation Challenge 2018 to expand rangatahi support beyond the competition in April and May.
- The Viaduct Harbour was transformed for the hosting of the **Volvo Ocean Race Auckland Stopover** from 24 February to 18 March.
- Executed four **marketing campaigns** into the Australian market with Grand Pacific Tours, Channel 7's Sunrise breakfast show, Webjet and Expedia to promote Auckland.
- More than 200 guests were hosted at a **Screen Industry Open Day** held at Kumeu Film Studio on 17 March, introducing screen professionals to the studio's increasing assets.
- The number of **GridAKL** events for the quarter exceeded expectations with more than 139 events attracting 3611 attendees across the Lysaght, 12 Madden Street and Mason Brothers properties.
- **Techweek'18** official launch on 21 March. As at 31 March, 52 events were registered for the Auckland programme.
- In March, ACB was notified of wins comprising a total of 5800 delegates, 39,560 visitor nights and an estimated tourism spend of \$13.7m. This has resulted in the SOI target for "value of business event bids won in the financial year" being exceeded three months ahead of year-end.

## Financial

- **Revenue** is lower than budget due to a two-month delay opening the new GridAKL buildings which reduced the rental revenue.
- The **capital expenditure** full year forecast has increased from budget due to the carry forward of underspent capex from FY17.
- This report covers the operational performance of the ATEED group:

## FINANCIAL PERFORMANCE FOR THE PERIOD ENDING 31 MARCH 2018

\$'m			Variance		Variance		Full Year	
	Actual	Forecast	f/(u)	Budget	f/(u)	Forecast	Budget	
<b>Operational</b>								
External Revenue	11.5	11.3	0.2	12.3	(0.8)	14.8	15.4	
<b>AC Funding</b>	<b>37.0</b>	<b>39.9</b>	<b>(2.9)</b>	<b>38.0</b>	<b>(1.0)</b>	<b>51.3</b>	<b>47.8</b>	
Operational expenditure excl. depreciation	47.5	50.1	2.6	50.0	2.5	65.9	63.2	
Depreciation	1.7	1.1	(0.7)	1.1	(0.7)	1.5	1.4	
<b>Capex</b>								
Expenditure	6.9	5.9	(0.9)	0.6	(6.3)	6.5	0.2	
<b>AC Funding</b>	<b>6.9</b>	<b>5.9</b>	<b>(0.9)</b>	<b>0.6</b>	<b>(6.3)</b>	<b>6.5</b>	<b>0.2</b>	

## Performance Measure

- Out of 26 measures set out in SOI, nine were met, 11 measures are on target and two not on target. Seven are annual measures.

Measures not on track	Reasons & Resolutions
Total visits to <a href="http://www.aucklandnz.com">www.aucklandnz.com</a> (1.65million YTD; 3.8million target)	An increase in total visits from 1.06 million at the end of Q2, due to an increase in general search volumes. The Auckland Anniversary, Lantern Festival, Pasifika Festival and Easter weekend activities drove higher than usual traffic to the website, however target will not be met at year-end.
Percentage of visitors to <a href="http://www.aucklandnz.com">www.aucklandnz.com</a> located outside of Auckland (41.5% YTD; 50% target)	A decrease from 46% reported at the end of Q2. Analysis shows that non-Auckland sessions continue to grow month-on-month, up 15.8% on February, however the growth has been overshadowed by an increase in the number of Auckland sessions. The 50% target is unlikely to be met.

## Panuku Development Auckland

### Highlights

- **America's Cup 36** – submitted a new resource consent early April 2018 for the Wynyard Hobson option. Continuing to work with existing tenants on the surrender of leases to enable the Wynyard Hobson option to progress.
- **Mana Whenua engagement** – initiated implementation of the 'Mana Whenua resource consent engagement plan' to establish an agreed engagement framework for the Panuku led consenting matters. There are four consents currently implementing the approach, including AC36.
- **Central government** – currently working with MBIE on several immediate and medium-term opportunities for Kiwibuild homes.
- **Panmure** – planning committee approved plan to upgrade Panmure transport connections, improve main street and reconnect the community. Panuku will lead the transformation in partnership with the Maungakiekie-Tāmaki Local Board, mana whenua and Tāmaki Regeneration Company.
- **Takapuna** – Panuku will work with Auckland Transport to create 400-550 carparks in the new Gasometer carpark. The Planning Committee's approval of the "change of use" of the Anzac Street carpark will create better public spaces, new homes and employment opportunities.
- **Avondale** – the High Level Project Plan for Avondale won a national award. Panuku Senior Project Planning Leader John Carter won the Best Practice Award: District/Strategic Planning and Guidance at the New Zealand Planning Institute awards.
- **Putney Way, Manukau** – the upgrade of Putney Way into a pedestrian-friendly main street for central Manukau has begun.

### Financial

- The Net Surplus After Tax is \$5.0 million higher than budget year to date.
- Revenue and External funding was (\$0.4 million) behind budget due to (\$1.8 million) less in recharges of Panuku staff to capital budgets, acquisitions and disposals of Council properties and development opportunities and Marina income ahead of budget \$0.9 million due to additional occupancy and an increase in rates, and release of a 2015 revenue provision and Maritime Museum revenue to fund capital project at Hobson Wharf \$0.5 million.
- Expenditure excluding depreciation is \$6.0 million favourable compared to budget due to various savings: \$2.7 million in interest expense, \$0.4 million in consultancy cost, \$1.6 million in people and director costs, \$1.3 million in repairs and maintenance costs, \$0.6 million saving marketing, etc.
- Depreciation is \$2.5 million favourable compared to budget due to slower than anticipated delivery of capital projects from both the prior and current years. The current trend is forecast to continue with \$2.8 million saving by year end.

- Year to date capital spend was \$12.6 million behind budget due to timing differences to phased budget for AC funded projects and delays in external funded/commercial projects (\$4.1 million).
- The detailed financial performance for Q3 is shown as follows:

\$'m	Budget YTD	Actuals YTD	Variance YTD	Full year budget	Full year forecast	Variance
<b>Operational</b>						RAG*
Revenue/External funding	27.4	27.0	(0.4)	36.4	35.5	(0.9)
AC funding	26.6	18.3	(8.3)	44.1	27.4	(16.7)
Expenditure excluding depreciation	36.6	30.6	6.0	49.0	44.1	4.9
Fair value decrease / (increase) on investment property	-	(5.2)	5.2	-	(5.2)	5.2
Depreciation	8.1	5.6	2.5	10.8	8.0	2.8
Tax	-	-	-	-	-	-
Net Surplus/(Deficit) After Tax	9.3	14.3	5.0	20.7	16.0	(4.7)

\$'m	Budget YTD	Actuals YTD	Variance YTD	Full year budget	Full year forecast	Variance
<b>Capital</b>						
Expenditure	20.8	8.2	12.6	43.4	15.0	28.4
AC funding	13.6	5.1	8.5	26.2	9.5	16.7
External funding	7.2	3.1	4.1	17.2	5.5	11.7

### Performance Measure

- Out of 21 measures in SOI, five on target, 16 were annual targets. Panuku is making good progress on achieving its financial and non-financial performance targets in the SOI.

**ACIL****Highlights**

- **Auckland International Airport Limited (AIAL):** AIAL has announced an interim dividend of 10.75 cents per share for the 2018 financial year, up 7.5 per cent. Due to AIAL's financial performance in the six months to 31 December 2017, underlying earnings per share have continued to increase, up 7.3 per cent to 11.1 cents per share. The AIAL share price decreased from \$7.13 (30 June 2017) to \$6.12 (31 March 2018) during the nine months, a drop of value of \$269 million in market value for the year. As at 31 March 2018, the market value of ACIL's investment in AIAL was \$1.6 billion.
- International passengers (excluding transit passengers) increased by 8.9% to 909,413 in March 2018. The 74,000 increase, compared with March 2017, was due to both the Easter holiday period starting in late-March this year, compared to mid-April in 2017 and strong capacity growth on the Asia and Middle East (+24,000 seats), Americas (+14,000 seats) and the Pacific Islands (+14,000 seats) routes.
- **Ports of Auckland Limited (POAL):** POAL paid a \$23.8 million interim dividend in February 2018, making a total \$49.9 million dividend income for this year. This is \$11.6 million higher than the annual plan budget (\$38.2 million) with most of this increase occurring via the tax benefit from Auckland Council group. Overall POAL volumes were below last year and YTD budget. For the nine months to March 2018 POAL's revenue was up on last year and slightly below YTD budget. Car wharfage revenue was impacted in Quarter three with the stink bug infestation issue. However, stronger demurrage and longer berthage has held up the Revenue.
- POAL has spent \$89.1 million on capex projects for the nine months to March 2018, being \$40.8 million behind the YTD budget (\$129.9 million). The full year capex budget is \$184.3 million, but there are expected delays in capex delivery.
- Capex budget on three quay cranes for the Fergusson North wharf has been shifted to FY19 due to delays in project commencement. This is due to a challenge to the unitary plan on height restrictions.
- POAL donated a port security van to the Ngati Whatua Orakei Community patrol to assist them in keeping their community safe. POAL are also working with Ngati Whatua Orakei to re-site the stone of remembrance marking the 1840 gift of land to the British to allow the founding of Auckland.

**Financial**

- ACIL's parent YTD net surplus after tax was \$77.2 million, \$12.5 million higher than the YTD budget of \$65.4 million. This was mainly due to the higher than planned POAL dividend of \$49.9 million vs budget of \$38.2 million. The bulk of this increase is due to the tax benefit from the Auckland Council Group tax offsetting arrangement.

- The detailed financial performance is shown below:

\$'m	ACIL Parent Actual YTD 31 Mar 2018	ACIL Parent Budget YTD 31 Mar 2018	Variance	ACIL Parent Full year Budget 2018	ACIL Parent Full year Forecast 2018
<b>Operational</b>					
Revenue	77.8	65.4	12.5	92.5	92.5
AC funding	0.0	0.0	0.0	-	-
Expenditure excluding interest	0.6	0.9	0.4	1.3	1.3
Interest expense	0.0	0.0	0.0		
Net surplus after tax	77.3	64.4	12.8	91.2	91.2
Dividend to Council	23.0	0.0	23.0	91.2	91.2
<b>Capital</b>					
Expenditure	-	-	-	-	-
AC funding	-	-	-	-	-
External funding	-	-	-	-	-

**Performance Measure**

All of the 7 performance measures covered by SOI met the target. ACIL expects to meet its budgeted dividend to Auckland Council of \$91.2m.